# 2022 REALTOR REWARDS PROGRAM



## REALTOR<sup>®</sup> 2022 CLOSING REWARDS All Realtors can win through December 31, 2022

1ST CLOSING

2ND CLOSING

3RD CLOSING

 
 2ND CLOSING
 3RD CLOSING
 4 OR MORE CLOSING

 \$500
 \$1,000
 \$1,500
**4 OR MORE CLOSINGS** 

# **QUARTERLY TOP PRODUCERS**

The Quarterly Top Producers receive a LUXURY prize from the ARTAVIA® Prize Vault!







# GRAND GIFT FOR OVERALL TOP PRODUCER



The Overall Top Producer will receive an amazing **Backyard Makeover!** 

FOR COMPLETE DETAILS, VISIT **ARTAVIAREALTOR.COM** 



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### **ARTAVIA® 2022 REALTOR REWARDS LEGAL DISCLAIMERS & RULES**

### 1. 2022 Closing Rewards offered:

- a. For each new home closing that occurs during the calendar year of 2022, the Realtor or broker will receive a closing award as follows: First closing: \$250 • Second closing: \$500 • Third closing: \$1000 • Four or more closings: \$1500
- **b.** To receive a Closing Reward, Quarterly Top Producer Gift or Grand Gift, the Tax Form W-9 must be filled out and submitted to AIRIA Development<sup>®</sup> Company business office, attention Heather Boring at artavia@airiadevco.com. Winners are responsible for payment of any applicable taxes.
- c. Closing Rewards are only offered to the individual Realtor or broker that is named as the "broker" on the closing statement for a new home closing within a calendar quarter of 2022. Closing Rewards may not be transferred to another substitute Realtor or other person who is not the Realtor on the closing statements.
- d. A Realtor's Closing Reward will be forfeited if the Realtor does not respond to the congratulatory email with their broker W-9 by the Closing Reward Deadlines specified below:

**FIRST QUARTER CLOSING REWARD DEADLINE IS APRIL 30, 2022.** Realtors who close on a new home between January 1, 2022 – March 31, 2022 (herein referred to as "First Quarter") must claim their reward on or before the April 30, 2022 expiration date.

**SECOND QUARTER CLOSING REWARD DEADLINE IS JULY 31, 2022.** Realtors who close on a new home between April 1, 2022 - June 30, 2022 (herein referred to as "Second Quarter") must claim their reward on or before the July 31, 2022 expiration date.

THIRD QUARTER CLOSING REWARD DEADLINE IS OCTOBER 31, 2022. Realtors who close on a new home between July 1, 2022 – September 30, 2022 (herein referred to as "Third Quarter") must claim their reward on or before the October 31, 2022 expiration date. FOURTH QUARTER CLOSING REWARD DEADLINE IS JANUARY 15, 2023. Realtors who close on a new home between October 1, 2022 – December 31, 2022 (herein referred to as "Fourth Quarter") must claim their reward on or before the January 15, 2023 expiration date.

### 2. Quarterly Top Producers

- a. Quarterly Top Producer: Realtor or broker, listed as "broker" in the closing statement, with the most new home closings within a calendar quarter of 2022.
- **b.** Quarterly Top Producer Gift will be awarded to the Quarterly Top Producer and shall be one (1) luxury prize to be selected by the Quarterly Top Producer from the ARTAVIA® prize vault (value not to exceed \$3,000).
- c. Quarterly Top Producer tiebreaker will be the highest total sales price of cumulative home closings within the specified quarter.
- d. Quarterly Top Producer Gift can only be received during the time offered and is not redeemable for cash or any other value of any kind.
- e. All prizes must be accepted in writing via email by winner (i) within 30 days of the last day of First Quarter through Third Quarter or (ii) within 15 days of the last day of Fourth Quarter, or winner shall forfeit prize. If Quarterly Top Producer declines the Quarterly Top Producer Gift, or fails to timely respond to the notification, Quarterly Top Producer may be asked to sign a document stating the gift was offered but declined.

#### 3. Overall Top Producer – Grand Gift

- a. Overall Top Producer: All Quarterly Top Producer winners for the 2022 calendar year will be eligible for the Grand Gift, which will be awarded to the Overall Top Producer at the end of the calendar year. The Overall Top Producer will be the Realtor or broker, listed as "broker" in the closing statement, with the most new home closings within the calendar year of 2022.
- b. Overall Top Producer tiebreaker will be the highest total sales price of cumulative home closings within the calendar year of 2022.
- c. Grand Gift: The Overall Top Producer will receive a check for a backyard makeover in 2023 (value not to exceed \$10,000). Details to be announced to the winner.
- **d.** Grand Gift can only be received during the time offered.
- e. Grand Gift is a one-time offer and will be deemed completed and final once presented to the Overall Top Producer. The prize must be accepted in writing via email by winner within 15 days of notification to winner, or winner shall forfeit prize. If the Overall Top Producer declines the Grand Gift, or fails to timely respond to the notification, the Overall Top Producer may be asked to sign a document stating the Grand Gift was offered but declined.
- f. Upon receiving and accepting Grand Gift offer, winner must accept and comply with all rules, restrictions and regulations from ARTAVIA®, ARTAVIA Development Company, a Texas corporation ("ADC").
- **4.** All rights reserved. ADC and any direct or indirect partner, shareholder, member, officer, director, trustee, agent or employee or other representative of ADC is not responsible for any amount in excess of the value of the Quarterly Top Producer Gift or the Grand Gift. Offers and incentives are void where prohibited or otherwise restricted by law. All information (including, but not limited to information regarding this incentive program, features, standards and options, assessments and fees, programs, conceptual artist's renderings and photos) is not guaranteed and remains subject to change or delay without notice. Terms, conditions and incentives may vary. This is valid only on new homes closed in ARTAVIA® from January 1, 2022 to December 31, 2022. All details, restrictions, disclaimers, official rules and rights are also disclosed on ArtaviaRealtor.com under the TERMS AND CONDITIONS tab. In accordance with Texas Occupations Code Sec. 1101.651(b), all broker's fees, including BTSAs, are payable to a real estate broker directly and not to a licensed salesperson. ADC reserves the right to amend or cancel this or any other program at any time without notice.

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